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**Founders of Amazing Spaces Storage Centers  
Exemplify the American Dream**

August 25, 2008 – HOUSTON – Scott and Kathy Tautenhahn, founders of Amazing Spaces, a leading provider of upscale self-storage solutions, opened their first location 10 years ago in Houston. Now, with three locations and a newly launched franchise operation, Amazing Spaces is setting the bar for self-storage companies.

The story behind their success began in 1996, when Kathy had a need to store valuable items that were left to her. Scott and Kathy visited more than a dozen storage facilities, ultimately settling for storing the items in the crated warehouse of a national moving company. After two years in storage in an environment that was – to their dismay – not secure or climate controlled, the items were ruined.

Disheartened by the situation and appalled at the conditions at most self-storage facilities, the couple knew there was a need for an upscale, secure and professionally managed storage property. Using the marketing and management knowledge Kathy obtained while working in the apartment industry, she and her then boyfriend Scott who had a background in sales and management, set out to carve their own niche in the self-storage business.

The Tautenhahns decided to build a self-storage property like no other, complete with the look and feel of a ski lodge and the comfort and security of home. They planned the design of the property with the discriminating customer in mind, choosing top quality building materials, incorporating wine storage and employing practices found in real estate management, as opposed to those common to most self-storage facilities.

Their plan, however, was not as well received as they had hoped by those who would determine if and when the Tautenhahns could begin building their first property. After being turned down by over 11 banks, they were discouraged, but not ready to give up. Scott and Kathy had invested their life savings into achieving their dream of opening their own business and they were determined to not let anything get in their way. Eventually, they obtained a loan from a financial institution that

believed in their vision. Securing loans became easier with each property, but other barriers had to be overcome. For the first three years their business was open, Scott and Kathy ran operations on their own, working long hours, seven days a week. They learned the hard way how to make a business successful – by trial and error.

While the road to opening their first three Amazing Spaces properties was paved with obstacles, the Tautenhahns turned their dream into a reality and, in the process, changed the way people view self-storage. In 2002, their second Amazing Spaces location in Spring, Texas, was named National Storage Facility Overall Winner by *Mini Storage Messenger*. And in August of this year, they launched Amazing Spaces Franchising, LLC, becoming the only self-storage company to currently offer franchise opportunities.

For additional information on Amazing Spaces, contact Kathy Tautenhahn, or visit [www.amazingspaces.net](http://www.amazingspaces.net) and [www.amazingspacesfranchise.com](http://www.amazingspacesfranchise.com).

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